

Superintendent's Budget Advisory Committee

Realigning our resources to face our fiscal challenges

Tuesday, February 18, 2020 4:00 p.m. - 7:00 p.m.



Expected Meeting Outcomes

At the end of the February 18, 2020 SBAC meeting, members will have an understanding of:

- 1. SMMUSD's overall budget
- 2. Proposed changes to the 2020-2021 budget
- 3. Roadmap for reviewing budget realignment proposals for FY 2021-2022



Agenda

- 1. Recap of Orientation Meeting
- 2. Creating a Shared Financial Understanding
- 3. What Has Been Done Already for 2020-2021
- 4. Roadmap for reviewing budget realignment proposals for Budget Year 2021-2022



Welcome and Review

Getting into the space

Superintendent's Remarks

Recap of February 5th meeting



Group Agreements (Review and Expand)

- Allow everyone a chance to speak without interruption
- Interest-based targeting, listening to each other but based on interest
- Clarify interests, listen
- Be flexible, push boundaries
- Respect and honor each voice



Shared Financial Understanding

Student Information				
Enrolled Students	10,298			
Average Daily Attendance (ADA	9,783			
Revenue Per Student	\$12,563			
Expenditures Per Student	\$25,864			
Deficit Spending Per Student	\$13,301			

Per Student Spending Chart

Staffing Ratios by Grade Level

Grade Level	Ratio	Ratio Title I Sites	Contractual Guideline
TK-3	24:1 Grade Span Average	24:1 Grade Span Average	24:1 Grade Span Average as a part of LCFF (proposed)
4 - 5	30:1	27:1	30:1

Secondary - Middle	John Adams	Lincoln, MMS	Contractual Guidelines
6 - 8	33:1	34:1	35:1 (Various)

Secondary - HS	MHS, Samohi	Contractual
9 - 12	35:1	35:1

Staffing by the Numbers

Staffing	FTE: Full Time Equivalency
Certificated Teacher FTE	650.80
Classified SEIU FTE	692.40
Classified Confidential FTE	5.00
Certificated Management FTE	73.70
Classified Management FTE	24.00
Total FTE	1,445.90



Salary & Statutory Benefit Costs

83% of District Budget is Salaries & Benefits

Employee Groups	Salaries	Cost of 1%	Cost of 1% with Statutory Benefits
Certificated Teachers	\$61,025,640	\$ 610,256	\$ 753,972
Classified Employees	\$32,387,416	\$ 323,874	\$ 433,289
Confidential Employees	\$ 394,356	\$ 3,944	\$ 5,276
Certificated Management	\$ 8,961,438	\$ 89,614	\$ 110,719
Classified Management	\$ 2,376,976	\$ 23,770	\$ 31,800
Total District Cost	\$105,145,82 6	\$1,051,458	\$1,335,055



Salary Increases by Fiscal Year

Fiscal YR	Certificated	Classified
2019-20	2.25%, \$1,000 (1X off schedule)	2.25%, Two Range Adjustments
2018-19	TBD	TBD
2017-18	TBD	\$1,550 (1X off schedule)
2016-17	2.0%	0.0%
2015-16	6.0%	6.0%
2014-15	0.0%	0.0%

Expenditures/Program

REVENUE SOURCES 2019-20 ADOPTED BUDGET

Unrestricted

Unrestricted

Restricted Funds

LCFF Base

- Salaries
- Statutory taxes
- Health benefits
- Retiree health benefits
- Department budgets
- School budgets
- Instructional Materials
- Utilities
- Property and Liability Insurance
- SERP Early Retirement Payment
- Routine Restricted Maintenance
- Special Education
- *LCFF Supp Grant in LCFF Base

100,355,024

Local & Other

- Transfers In (Indirect from other funds)
- Interest
- Measure R Parcel Tax
- Measure Y/GSH Sales Tax
- Santa Monica Joint Use Agreement
- Malibu Joint Use Agreement
- SM Ed Foundation
- Malibu LEAD
- Leases & Property Rentals
- PTA Donations
- Other Local Revenue

43,491,104

LCFF Supp Grant

AVID Tutors

Expenditures/Program

- Literacy and Language Interventionists
- Early Learning and Literacy Coaches
- Literacy and Language Coordinator
- Elementary Summer School
- Extended day for ELs in MS
- Blended Learning
 Summer Camp
- Teachers College Summer Institute
- Bilingual Instructional Assistants
- Bilingual Community Liaisons
- Interpretation Srvs
- Mental Health Srvs
- PK Family Submisdies

 SLT Site PL Needs 4,971,929*

Federal

- Title I, Part A, Basic
- Special Education
- Title II, Education Quality
- Title III English Learner Program
- Carl Perkins
- Medi-Cal
- Adult Education Block Grant
- Adult & Family Literacy Program
- Food & Nutrition Services Program
- Special Education
- Other Federal Programs

200,000

State

- Special Education
- CalSTRS on behalf payment
- Mandated Cost
- Lottery
- Career and Technical Education
- One-time discretionary funds (when applicable)
- California State
 Preschool Program
- Education Protection Account
- Other State Programs

2,022,495

143,846,128 LCFF/Local

- 30,340,654 Special Ed/Deferred

Maint. Match

= 115,881,724

2019-20 Unrestricted General Fund at a Glance

Estimated Beginning Fund Balance	\$ \$\$,\$\$\$,\$\$\$
Projected Beginning Balance	\$ 22,439,368
Revenues	\$ 116,602,987
Expenditures	\$ 127,699,051
Net Increase/(Decrease) Fund Balance	\$ (11,096,064)
Ending Fund Balance	\$ 11,343,304
Components of Ending Fund Balance:	
Reserve - Revolving Cash & Pre-paid Expenses	\$ 251,984
Reserve - Deficit Spending 20-21 thru 22-23	\$ 19,171,858
3% Contingency Reserve	\$ 5,240,455
Reserve Up to 2-months of Expenses	\$ 1,079,007
Unappropriated Balance	\$ 0

Local Control Funding
Formula (LCFF)
&
State Aid or Basic Aid

2019-20 LCFF CA	LCULATION				6/3/2019
BASE GRANT					
	TK-3	4-6	7-8	9-12	TOTAL
	2,878.34	2,324.31	1,600.54	3,292.29	10,095.48
2018-19 BASE	7,459	7,571	7,796	9,034	
COLA 3.26%	7,702	7,818	8,050	9,329	
	22,168,975	18,171,456	12,884,347	30,713,773	83,938,551
AUGMENTATION	GRANTS:				
CSR AUGMENTATI	ON: BASE GRAN	T X 10.4%			2,305,573
CTE AUGMENTATI	ON 9-12 BASE G	RANT X 2.6%			798,558
SUPPLEMENTAL	AND CONCENT	TRATION GRAN	TS:		
TOTAL ENROLLME	NT (3-YEAR AVE	RAGE)			10,692
TOTAL UNDUPLICA	ATED PUPIL COU	NT (3-YEAR AVE	RAGE)		3,054
					28.56%
SUPPLEMENT ADD-ON 20% OF BASE GRANT X % OF ELIGIBLE ENROLLME					4,971,929
TRANSPORTATION	ON AND TIIG GF	RANT			
2012-13 TRANSPO	RTATION				820,273
2012-13 TIIG	2012-13 TIIG				
TOTAL 2019-20 LCFF ENTITLEMENT					93,264,641
MINIMUM STATE AID / 2012-13 CATEGORICAL PROGRAMS					8,585,843
TOTAL FUNDING LESS: 2012-13 MINIMUM/CATEGORICAL					84,678,798
LOCAL REVENUE / PROPERTY TAXES					89,789,181
Amount of Property Tax Over LCFF Funding (Basic Aid when negative)				(5,110,383)	

Note Outside of Calculation:

EDUCATION PROTECTION ACCOUNT	2,000,000
TRANSFER TO CHARTER SCHOOL	-20,000

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TOTAL FUNDING LESS: 2012-13 MINIMUM/CATEGORICAL								
LOCAL REVENUE / PROPERTY TAXES								

[0040 00 L 055 04	LOUI ATION				6/2/2010
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Note Outside of Calculation:

EDUCATION PROTECTION ACCOUNT	2,000,000
TRANSFER TO CHARTER SCHOOL	-20,000

2019-20 Budget Non-Reductions

Budget Assumptions

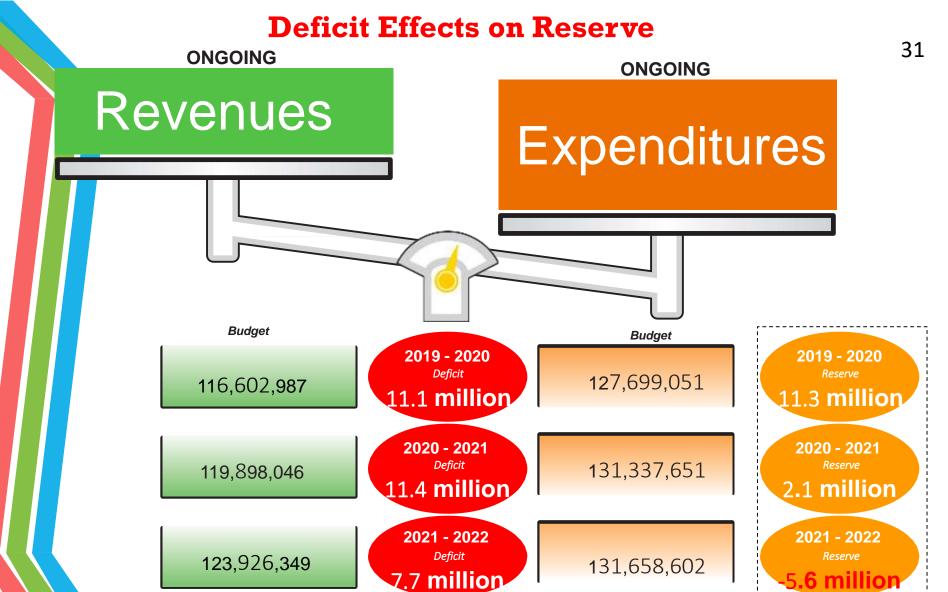
Α	D	E	F	G	
	2019-20		2020-21	2021-22	
Description	PROJECTED SECOND INTERIM	CHANGE B/W FIRST & SECOND	PROJECTED BUDGET	PROJECTED BUDGET	
Revenue:					
Property Tax	89,789,181	(#1	93,528,640	97,455,072	
Education Protection Account (EPA)	2,000,000	1/2/1	2,000,000	2,000,000	
LCFF Transfer to Fund Fund 14	9	Y/#:	1/25	Nat I	
LCFF Transfer to Charter School	(20,000)	(i-):	(38,000)	(38,000)	
Prior Year LCFF Adjustment	-	(3-)	9.54	0.50	
Minimum State Aid	8,585,843	, A.T.	8,585,843	8,585,843	
Subtotal LCFF Funding	100,355,024		104,076,483	108,002,915	

A	В	С	D	E	F	G	
	2019-20	2019-20	2019-20		2020-21	2021-22	
8 Other Federal	13,000	200,000	200,000	•	13,000	13,000	
9 Lottery	1,600,000	1,600,000	1,600,000		1,600,000	1,600,000	
10 Mandated Reimbursement Block Grant	417,495	417,495	417,495	-	380,000	380,000	
11 One-time Discretionary Funds	-	-	-	-		6.48	
12 Other State Revenue	5,000	5,000	5,000	-	5,000	5,000	
13 Meas. "R"	12,449,227	12,449,227	12,449,227		12,698,211	12,952,175	
14 Meas. Y & GSH/ City of SM	15,553,168	15,553,168	15,553,168	-	15,864,231	16,181,516	
15 Joint Use Agreement	9,554,280	9,554,280	9,554,280		9,745,365	9,940,273	
16 SMM Ed Foundation Donation		*	-		•	1986	
17 SM Ed Foundation Donation	2,000,000	2,000,000	2,000,000	Ē	2,000,000	2,000,000	
18 Malibu Ed Foundation (tbd) Donation	500,000	500,000	500,000		500,000	500,000	
19 Lease & Rental	2,450,000	2,450,000	2,450,000	-	2,450,000	2,450,000	
20 Revenue Associated with TRANs Issuance	-	-	721,262	721,262	600,000	600,000	? .6K LACOE Adj
21 ORIGINAL ISSUE PREMIUM	2	-	353,750	353,750			
22 PROJECTED INTEREST EARNED	8	•	367,512	367,512			
23 All Other Local Income	984,430	1,138,185	1,138,185		1,180,000	1,140,000	
24 Local General Fund Contribution	(30,602,201)	(30,340,654)	(30,340,654)		(31,214,245)	(31,838,530)	
25 TOTAL REVENUE	115,279,422	115,881,724	116,602,987	721,262	119,898,046	123,926,349	

	A	В	С	D	E	F	G	
		2019-20	2019-20	2019-20		2020-21	2021-22	
				PROJECTED	CHANGE B/W			
		ADOPTED	FIDOT INTEDIM	SECOND	FIRST &	PROJECTED	PROJECTED	
	Description	BUDGET	FIRST INTERIM	INTERIM	SECOND	BUDGET	BUDGET	
	Expenditure:							
27	Certificated Salary	53,921,221	53,942,958	55,744,160	1,801,202	56,580,323	57,429,028	
28	Classified	18,725,883	18,589,749	19,421,243	831,494	19,712,562	20,008,250	
	Benefits	30,672,971	30,597,610	31,304,646	707,036	34,454,798	35,631,356	
30	STRS	8,542,347	8,733,336	9,041,342	308,006	10,410,779	10,394,654	
31	PERS	3,610,798	3,421,727	3,585,706	163,979	4,474,751	4,922,030	
32	SOCIAL SECURITY & MEDICARE	2,251,261	2,240,019	2,329,746	89,727	2,328,426	2,363,352	
33	HEALTH AND WELFARE	12,412,367	12,334,045	12,334,045	-	12,950,747	13,598,285	
34	SUI	39,128	39,035	40,351	1,316	43,146	43,719	
35	WORKERS COMP	2,834,082	2,841,358	2,953,646	112,288	3,204,301	3,252,366	
36	OPEB	894,692	892,989	924,710	31,721	953,661	967,966	
37	CASH IN -LIEU	88,296	95,101	95,101	-	88,986	88,986	
	Supplies/Books	3,719,326	3,796,567	3,796,567	-	3,800,000	3,800,000	? .8K LACOE adj
39	Other Operational Costs/SERP Payment	12,348,571	13,877,306	13,877,306	-	15,514,968	15,514,968	
40	TRAVEL & CONFERENCE	205,633	258,464	258,464	-	258,464	258,464	
41	DUES & MEMBERSHIPS	55,160	58,853	58,853	-	58,853	58,853	
42	INSURANCE	1,307,468	1,307,468	1,307,468	-	1,307,468	1,307,468	
43	UTILITIES	2,957,150	2,957,150	2,957,150	-	2,957,150	2,957,150	
44	RENTALS, LEASES, REPAIRS	2,209,563	2,249,140	2,249,140	-	2,249,140	2,249,140	
45	INTRA-FUND TRANSFERS FOR SERVICES	(30,092)	(80,507)	(80,507)	-	(80,507)	(80,507)	
46	INTER-FUND TRANSFERS FOR SERVICES	(134,441)	(165,969)	(165,969)	-	(165,969)	(165,969)	
47	CONSULTANTS & OTHER OPERATING	5,487,915	5,987,524	5,987,524	-	7,625,186	7,625,186	? 5M LACEO adj
48	COST OF EARLY RETIREMENT INCENTIVE (SERP)	-	1,014,968	1,014,968	-	1,014,968	1,014,968	
49	COMMUNICATIONS	290,215	290,215	290,215	-	290,215	290,215	
50	Capital Outlay	130,000	215,600	215,600	-	100,000	100,000	
51	Costs Associated with TRANs Issuance	75,000	1,035,241	606,489	(428,752)	500,000	500,000	.5K LACOE adj
52	UNDERWRITER'S DISCOUNT	-	-	30,557	30,557			
53	COST OF ISSUANCE	-	-	41,194	41,194			
54	INTEREST DUE	-	-	534,739	534,739			
55	Transfer to County Specialized Schools	-	-	75,000	75,000	75,000	75,000	
	Indirect	(1,162,959)	(1,191,961)	(1,191,961)	-	(1,000,000)	(1,000,000)	
	Fiscal Stabilization Plan (Budget Reductions)	-	-	-	-	(4,000,000)	(6,000,000)	
	GSH Technology Plan/Replacement	1,000,000	1,000,000	1,000,000	-	2,000,000	2,000,000	? 1M LACOE adj
	Interfund Transfer Out to Fund 12 CDS	1,000,000	1,000,000	1,000,000	-	1,000,000	1,000,000	,
	LCAP Transfer Out to Fund 12 CDS	200,000	200,000	200,000	-	200,000	200,000	
	Interfund Transfer Out to Fund 13 FNS	900,000	900,000	900,000	-	900,000	900,000	
	Interfund Transfer Out to Fund 14 DefM	750,000	750,000	750,000	_	1,500,000	1,500,000	? .5K LACOE adj
	TOTAL EXPENDITURE	122,280,013	124,713,070	127,699,051	2,985,981	131,337,651	131,658,602	,

	Α	В	С	D	E	F	G	
		2019-20	2019-20	2019-20		2020-21	2021-22	
	Description	ADOPTED BUDGET	FIRST INTERIM	PROJECTED SECOND INTERIM	CHANGE B/W FIRST & SECOND	PROJECTED BUDGET	PROJECTED BUDGET	
64	Increase (Decrease) Fund Balance	(7,000,591)	(8,831,346)	(11,096,064)	(2,264,719)	(11,439,605)	(7,732,253)	
65	Beginning Fund Balance	22,439,368	22,439,368	22,439,368	0	13,608,022	2,168,417	
66	Ending Fund Balance (net of lines 48-50)	15,438,777	13,608,022	11,343,304	(2,264,718)	2,168,417	(5,563,836)	
67	Reserve - Revolving Cash, Prep-paids	251,984	251,984	251,984	-	251,984	251,984	
68	Reserve - SERP Retirement Incentive Pymnt	1,014,968	-	1	-	-	-	
69	Reserve - Deficiting Spending in 20-21	3,521,607	11,439,605	11,439,605	-	-	-	
70	Reserve - Deficiting Spending in 21-22	1,623,304	7,732,253	7,732,253	-		-	
71	Reserve - Deficiting Spending in 22-23	619,699	-	-	-	-	-	
72	3% Contingency Reserve	5,047,523	5,126,775	5,240,455	113,680	5,069,718	5,156,206	
73	Reserve Up to 2-months of Expenses	3,359,693	3,457,405	1,079,007	(2,378,398)	4,046,715	3,427,974	
74	Unappropriated Balance	0	(14,400,000)	(14,400,000)	0	(7,200,000)	(14,400,000)	

Structural Deficit & Reserve



Structural deficit refers to deficits that are ongoing Deficit is the amount by which spending exceeds revenue over a particular period of time.

Note: 2021-2022 and 2022-2023 do not include salary schedule increases.

THANK YOU

Break





Key Points for Listening and Learning

SBAC Budget Realignment Presentations



Key Points for Listening and Learning

1. Understand what <u>you</u> need to be have clarified for each program package presented. This is not a time for advocacy but rather understanding.

2. Focus on <u>how</u> changes in program and services will be delivered and at what level of quality to promote capacities for SMMUSD graduates.

3. Acknowledge that investment in personnel services has significant impact in terms of percentage of overall total costs.



Key Points for Listening and Learning

4. Identify areas you are most concerned about and if you understand how the data inform the presentation package.

5. Understand that staff may also describe how they utilized planning committees of principals, teachers, parents, students, and/or administrators (representatives) in their processes.



Key Points for Listening and Learning

6. "Givens" must be clarified so that the full (SBAC) group has a shared understanding.

7. "Benchmarking" information about comparisons to other districts is often useful; however, care is required because may vary by conditions and demography of any given community.



What Has Been Done So Far?

Program Position	Department / Site	Position	Savings
Ed Services	Technology	Director of IT (1.0 FTE)	\$147,776.00
Ed Services	Technology	Sr. Systems Engineer (1.0 FTE)- Cost diff to be determined	
Ed Services	Child Development	Office Specialist (1.0 FTE)	\$78,624.00
Ed Services	Clerical: (1.0 FTE)	Administrative Assistant (1.0 FTE)	\$38,776.00
Ed Services	Child Development	Clerical: 1.0 FTE Measure ES (admin assistant)	\$81,795.00
Ed Services	Infant Toddler Center	Teacher (1.0 FTE)	\$60,000.00
Ed Services	Instructional Assistant (.25 FTE)	Instructional Assistant (.25 FTE)	\$9,000.00
Ed Services	Educational Services	PAS Subs: \$20,000	\$20,000.00
Business Services	Purchasing Department Fiscal Services	*Admin Assistant (1.0 FTE) Accountant (1.0 FTE)	\$106,248.00 \$118,475.00
Business Services	Department Facility Improvement		
Business Services	Projects (FIP)	*Office Specialist (1.0 FTE) Skilled Maint. Worker (1.0	\$73,943.00
Business Services	Maintenance & Operations	·	\$75,330.00
Business Services	Maintenance & Operations	Custodian Night Pt. Dume	\$85,561.00

Program Position	Department / Site	Position	Savings	
Business Services	Maintenance & Operations	SM BMP cleaners (6.0)	\$385.209.00	
Business Services	Maintenance & Operations	Plumber (1.0 FTE)	\$175,000.00	
Business Services	Facility Use Department (FUD)	Facilities Technician (0.50 FTE) - Vacant, will not fill	\$39,966.00	
Business Services	Facility Use Department (FUD)	Sports Facilities Att (0.975 FTE)	\$49,578.00	
Business Services	Facility Use Department (FUD)	Campus Security Officer	\$4,944.00	
SAMOHI	Administration	Dean of Students	\$159,561.00	
SAMOHI	Administration	Administrative Assistant (1.0 FTE)	\$88,688.00	
Student Services	Student Services	Administrative Assistant (0.20 FTE)		
Merger of Cabrillo/Pt. Dume	Principal (1.0 FTE)	Principal (1.0 FTE)	\$123,768.00	

Program Position	Department / Site	Position	Savings
Merger of Cabrillo/Pt. Dume	Custodian, Day (1.0 FTE) (Pt. Dume)	Custodian, Day (1.0 FTE) (Pt. Dume)	\$58,545.00
Merger of Cabrillo/Pt. Dume	Elementary library Coordinator (0.50 FTE)	Elementary library Coordinator (0.50 FTE)	\$31,494.00
Merger of Cabrillo/Pt. Dume	Health Office Specialist (0.4375 FTE)	Health Office Specialist (0.4375 FTE)	\$16,614.00
Merger of Cabrillo/Pt. Dume	Instructional Assistants (0.50 FTE)	Physical Activities Specialist (0.05 FTE) - Vacant, will not fill	\$14,163.00
Merger of Cabrillo/Pt. Dume	Physical Activities Specialist (0.05 FTE) - Vacant, will not fill	Sr. Office Specialist (0.50 FTE)	\$15,000.00
Merger of Cabrillo/Pt. Dume	Sr. Office Specialist (0.50 FTE)		\$33,314.00
		Assistant principal to principal Principal (1.0 FTE)	
Malibu HS/MS	Administration	,	\$6,878.00
Malibu HS/MS	Administration Office	Sr. Office Specialist (0.50 FTE)	\$33,314.00
		Total	2,087,357.00



Small Group Exercise

- Using the Key Points for Listening and Learning
- Discuss with your group
- What did you hear?
- What did you want to know more about?
- What did you need to have clarified?



Process For Budget Realignment Proposals



Budget Realignment Process

- Executive Cabinet and staff develop proposals and options for presentation and discussion
- Continue to seek input from the Principals
- Refined proposals are brought to SBAC for your consideration, input and recommendations

Break





Roadmap for Reviewing Budget Realignment Proposals for Budget Year 2021-2022



Discussion of Budget Realignment Proposals

- 1. Current status (including budget by activity/program)
- 2. Proposed Change
- 3. Impact
- 4. Amendments to Proposed Change?
- 5. Result: money realigned. recouped



Roadmap for Budget Review Process

Budget Packages	Elementary Schools	Middle Schools	High Schools	Project-Based Learning	Educational Services	Special Education	Departments	Budget Package Staff Presenter	Date Presented to SBAC
Olympic HS Program			х						Date Presented to SBAC
Literacy Coach	x	x							
Malibu High Teachers			х						
Malibu Lead	x	x	×						
SAMOHI House System			×						
Secondary Counselors		x	x						
Language & Literacy Interventionalists	x								
Plant Supervisors							X		
Custodians			х						
Maintenance and Operations							x		
Services							^		
Deferred Maintenance Program							x		
Special Education (Consider FCMAT Rec)						x			
Bilingual Community Liaisons	X		x				x		
Bilingual Community Liaisons	*	x	*				*		
PE Aides		x	X						
Physical Activity Specialist	x								
Non-Essential Overtime							x		
Permit StudentsDi	x	x	x						
Conference Travel					x		х		
Legal Costs							x		
Digital Learning Program (Technology)					x				
Staff Technology Refresh					х				
Centralized Fundraising Programs			x						



Next Steps and Closing

Next SBAC Meeting:

March 2, 2020

4:00 - 7:00 PM



Closing Remarks

Next Steps and Homework

Reflections (Plus/Delta)

Next Meeting