



# Zoom Guidelines

- Who's in the Room?
  - Rename yourself
  - State constituency represented
- Meeting will not be recorded
- Microphone has been disabled
  - Mute/turn off your microphone
  - Camera is optional
- Use the chat feature to ask questions



SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT

# Welcome!

## Superintendent's Budget Advisory Committee

Realigning Our Resources to Face Our Fiscal Challenges

*Monday, June 15, 2020*

*4-6:30 p.m.*



# Expected Meeting Outcomes

At the end of the June 15, 2020, SBAC meeting, members will have:

- Understood the District Office budget cuts and positions needed
- Discussed and provided input on the proposed 21/22 budget cuts and suggestions for other cuts
- Submitted one evaluation per group via Survey Monkey



# Agenda

1. Welcome and Meeting Overview
2. Superintendent's Update
3. Budget Package Proposals
  - A. Educational Services
  - B. Superintendent's Office
4. Small Group Discussion
5. Closing and Next Steps



# Welcome and Review of Supporting Documents

- Agenda
- Realignment Concepts District Office
- SBAC Budget Package Evaluation tool



# Review Code of Conduct

Members of the public are requested to adhere to the following behaviors:

- Observe the meeting and not engage with SBAC members during the course of the meeting.
- Do not make verbal comments and attempt to participate in the process.
- Provide comments and questions through the SMMUSD *Let's Talk* website portal or at Board of Education meetings.
- No photography, video or audio recording of materials, worksheets, or presentations. Presentations will be posted online following each meeting.
- Considering impact of any discussions outside of SBAC meetings, be respectful on all social media platforms regarding committee's work.



SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT

# Superintendent's Update

District Office Cuts Already Made + Overall Deficit

# Future Topics

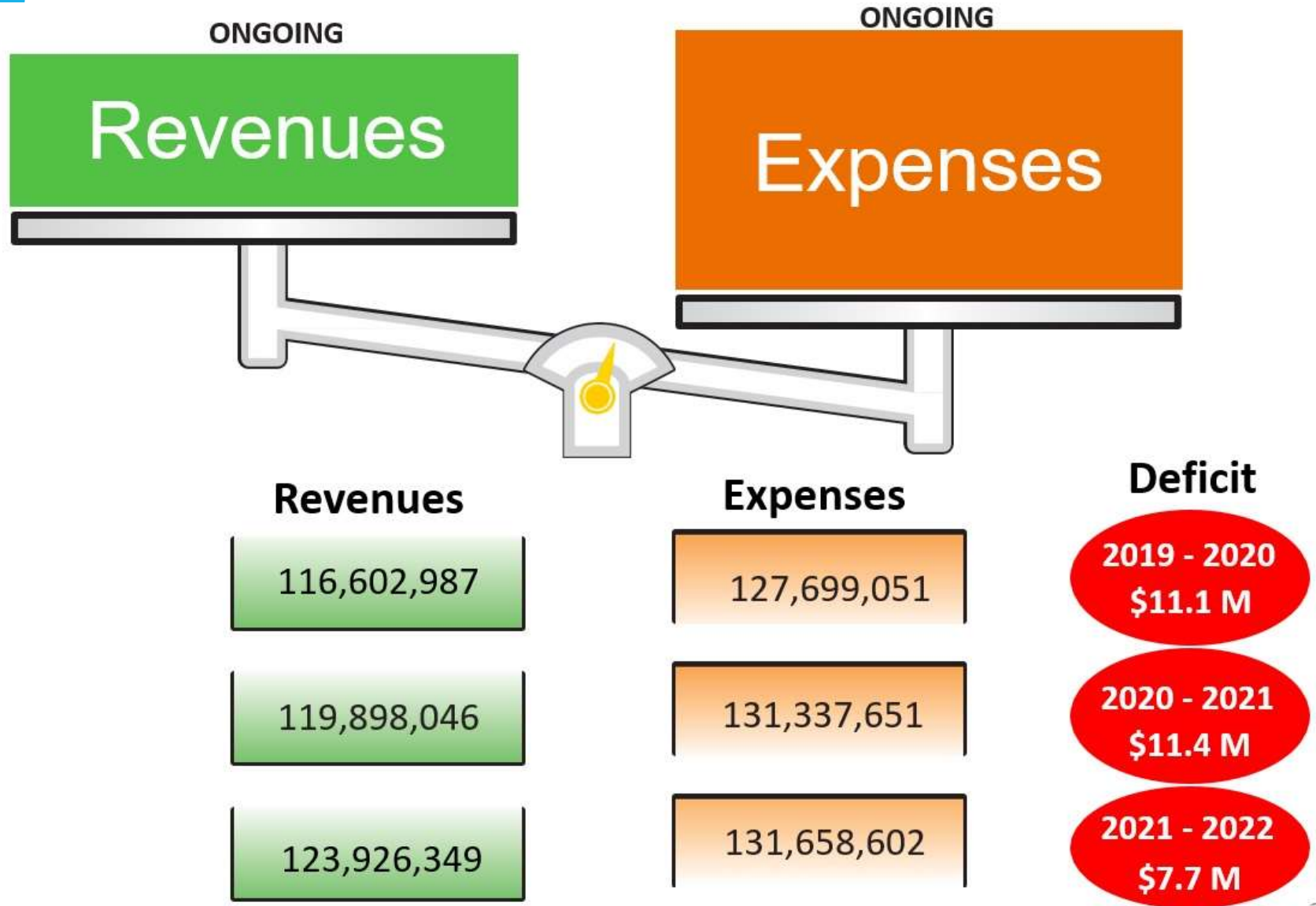
## 2021-22 Financial Stabilization Plan

### Budget Packages

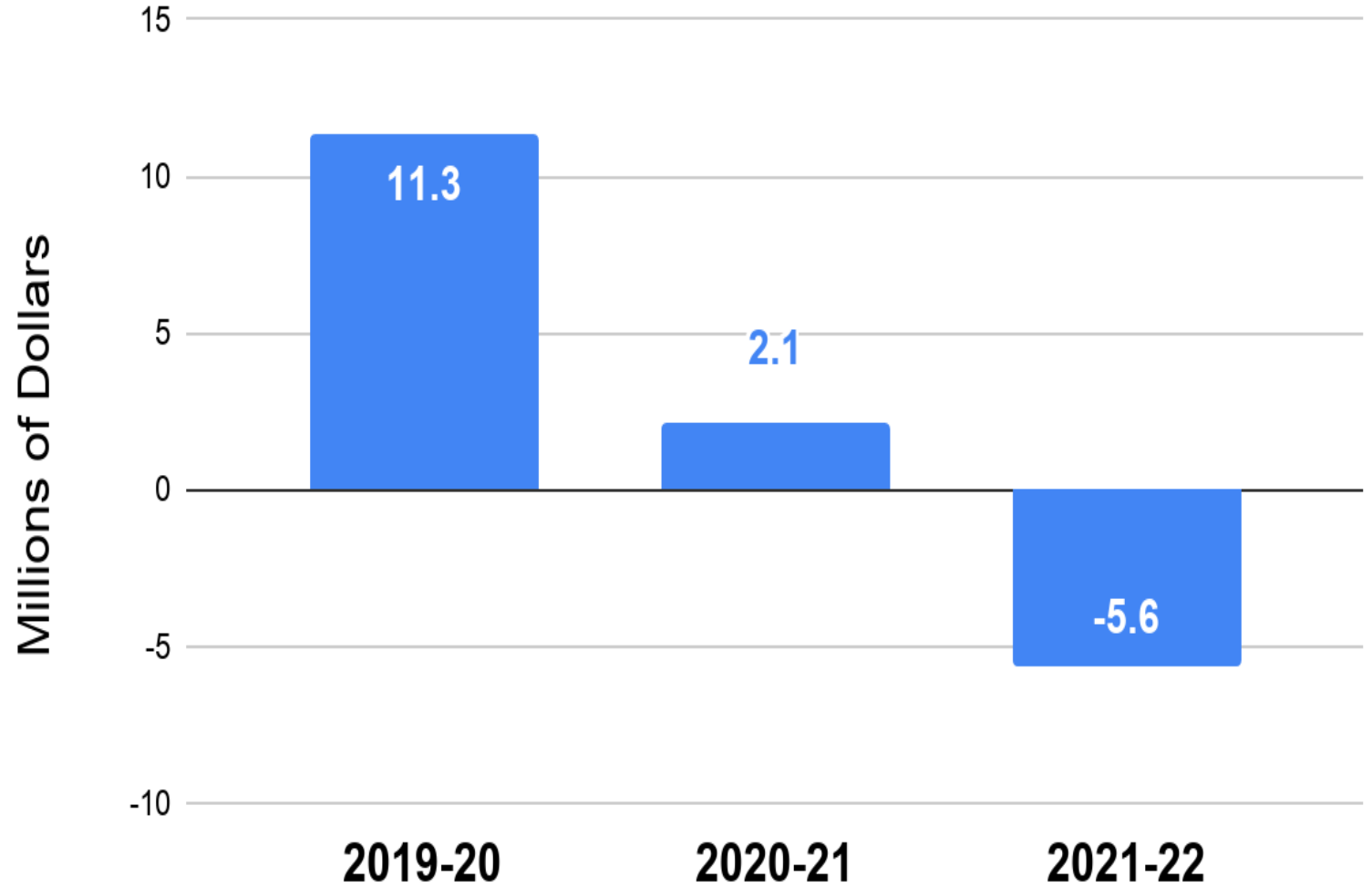
Realignment Considerations	Topics Covered	SBAC Discussion Date
1. District Office Reorganization (part 1)	<ul style="list-style-type: none"> <li>• Explanation of 2020-21 district office cuts from 5/25 Bd mtng)</li> <li>• 2021/22 proposals from Superintendent's office and Educational Services</li> </ul>	15-Jun
1. District Office Reorganization (part 2)	<ul style="list-style-type: none"> <li>• 2021/22 proposals from HR, Business Services, Student Services</li> </ul>	29-Jun
2. Contracted Services		13-Jul
3. Conference Travel and Professional Learning		27-Jul-20
4. Instructional Programs and Services	<ul style="list-style-type: none"> <li>• Instructional Materials</li> <li>• Lit and Lang Interventionalists</li> <li>• Get Ahead Summer School</li> <li>• Bilingual community liaisons</li> <li>• Instructional aides</li> <li>• Counselors</li> <li>• Physical activity specialists</li> <li>• Lab techs</li> </ul>	24-Aug-20
5. Consolidation	<ul style="list-style-type: none"> <li>• Merge Muir and SMASH</li> <li>• SAMOHI House System</li> </ul>	21-Sep-20
6. Inter-district Permit Policy		19-Oct-20



# Deficit Effects on Revenue



# Ending Fund Balance





# Cuts to the District Office: 2018-19 & 2019-20: \$2,386,062.05

- District Office Services
  - 2018-19 - Staffing (2.0 FTEs): \$309,800
  - 2019-20 - Staffing (19.5 FTEs): \$1,756,262.05
- Contracted Services
  - \$200,000
- Professional Learning
  - Professional Development (subs): \$20,000



# Cuts to the District Office

## 2020-21 Cuts: \$6,722,278

- **Business Services: \$882,622**
  - Staffing (6.0 FTEs): \$666,429
  - Contracted Services: \$201,193
  - Vehicle Use and Maintenance: \$15,000
- **Educational Services: \$5,447,451**
  - Staffing (13.2 FTEs): \$861,695
  - Contracted Services: \$1,103,419
  - Pause on Prof. Development: \$756,778 (sub release time) + \$225,559 (established hourly)
  - Pause on GSH Technology Refresh: \$1,000,000
  - Pause Textbook Adoption Postponement: \$1,500,000
- **Human Resources: \$227,589**
  - Staffing (1.0 FTEs): \$174,097
  - Contracted Services: \$53,492
  - Other \$164,616
  - Contracted Services: \$164,616

# An Important Note About State & Local Revenues

The funding shown on the previous slide **DOES NOT** reflect any reductions in local and/or state funding that is most certainly coming due to the COVID-19 pandemic.



The image shows the front page of the Los Angeles Times newspaper, dated Friday, May 15, 2020. The masthead reads "Los Angeles Times" in a large, black, serif font, with "latimes.com" in a smaller font to the right. Below the masthead, the date "FRIDAY, MAY 15, 2020" is printed. The main headline is "NEWSOM'S PLAN TO ERASE CALIFORNIA'S \$54.3-BILLION BUDGET GAP". Below this headline, there are three columns of financial data:

Amount	Description
<b>\$14 billion</b>	Spending cuts without more federal help
<b>\$10.4 billion</b>	Borrowing, transfers, delayed spending
<b>\$8.8 billion</b>	Cash reserves
<b>\$8.4 billion</b>	Spending cuts, cancellations
<b>\$8.3 billion</b>	Existing federal help
<b>\$4.4 billion</b>	Ending tax breaks

Below the financial data, the main headline reads "NEWSOM CALLS FOR DEEP CUTS". To the left of the main headline, there is a sub-headline "Burr gives up powerful Senate post" and a short article snippet: "Intelligence chair aims to limit 'distraction' of an FBI inquiry into his stock trades before the coronavirus hit." Below this snippet, the author names "BY JENNIFER HABERKORN, SARAH D. WIRE AND DEL QUENTIN WILDER" are listed. To the right of the main headline, there is a photograph of a busy street scene with many people wearing face masks. Below the photograph, there is a short article snippet: "In a budget ravaged by virus shutdown, the governor proposes less money for schools, services, state workers. He pleads for federal help." Below this snippet, the author name "BY JOHN MYERS" is listed. At the bottom right of the page, the text "SACRAMENTO — With" is visible.

# City of Santa Monica Facing Significant Budget Cuts



CITY COUNCIL   FEATURED   NEWS

## City Council votes to lay off 250 employees to bridge budget gap

Madeleine Pauker - 2 weeks ago - 7 Comments - budget , city council , coronavirus , COVID-19



Santa Monica City Hall (File photo)

f   t   G   p   in   r   e



# Impact of COVID-19 on the Deficit: Where Are We Now?

## REVENUE:

- No major impact with Property Tax Revenue in 2020-21
- 10% decrease in other state funds
- 14% decrease with Measure Y & GSH due to the Covid-19 pandemic as well as the current climate of civil unrest.

## DEFICIT:

- 2019-20 = \$11.1 M - 8.5 M (2020-21 Cuts)
- 2020-21 = \$9.2 M (Less revenue due to COVID 19)
- 2021-22 = \$8.2 M
- 2022-23 = \$5.6 M



SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT

# Budget Package Presentation

Educational Services



# Current Situation

<u>EDUCATION SERVICES</u>			
Position	Salary	Benefit	TOTAL
Asst. Supt. (1.0 FTE)	173,857.20	51,877.58	225,734.78
Sr. Admin. Asst. (1.0 FTE)	57,528.00	12,816.52	70,344.52
<del>Office Spec (1.0) FTE</del>	<del>38,000</del>		
<b>TOTAL (<del>3.0 FTEs</del>) (2.0 FTE)</b>	<b>231,385.20</b>	<b>64,694.10</b>	<b>296,079.30</b>

<u>CURRICULUM &amp; INSTRUCTION</u>			
Position	Salary	Benefit	TOTAL
<del>Director Curriculum and Instruction Elem (1.0)</del>	<del>150,000</del>	<del>60,000</del>	<del>210,000</del>
Coordinators (5.0 FTEs)	586,507.92	255,636.76	842,144.68
Instructional Coaches	1,655,029	623,133	2,278,163
<b>TOTAL (6.0) FTEs)</b>	<b><del>2,605,355.92</del> 2,241,536.92</b>	<b><del>1,130,769.76</del> 878,769.76</b>	<b><del>3,330,307.68</del> 3,120,307.68</b>



# Proposed Realignment

<u>EDUCATION SERVICES</u>			
Position	Salary	Benefit	TOTAL
Asst. Supt. (1.0 FTE)	173,857.20	51,877.58	225,734.78
Sr. Admin. Asst. (1.0 FTE)	57,528.00	12,816.52	70,344.52
<b>TOTAL (2.0 FTE)</b>	<b>231,385.20</b>	<b>64,694.10</b>	<b>296,079.30</b>

<u>CURRICULUM &amp; INSTRUCTION</u>			
Position	Salary	Benefit	TOTAL
Coordinators (5.0 FTEs)	586,507.92	255,636.76	842,144.68
Inst Coach ( <del>11.6 FTEs</del> ) (5.0 FTEs)	<del>1,655,029</del> 713,374.5	<del>623,133</del> 268,592	<del>2,278,163</del> 981,996
<b>TOTAL (<del>16.6 FTEs</del>) (10 FTEs)</b>	<del>2,241,536.92</del> <b>1,299.882.42</b>	<del>878,769.76</del> <b>524,228.76</b>	<del>2,278,163.00</del> <b>1,824,140.68</b>



# Cost Savings

- Reduction of \$454,022.00
- 6.6 Fewer FTEs



# Rationale for the Change

- Declining enrollment and budget deficit
- Centralized Function Provides :
  - Cost effective pooling of resources
  - Increased coherence for Professional Learning
  - Development of Expertise and Internal Capacity
    - *Replacement of Contracted support*
- Tier one support for teachers not compromised



# Impact to Students

- Strengthened Tier I instruction for all students through cultivation of collaborative practices around the evaluation of student work and achievement data.
- Improved individual and collective efficacy on instructional strategies and precision in Pedagogy that deepen learning.
- Coherent and Strategic Focus on District's Academic and Social Emotional Learning Goals:
  - California Core Standards and Instruction
    - *Math*
    - *Next Generation Science Standards (NGSS)*
    - *English Language Arts/English Language Development (ELA/ELD)*
    - *History/Social Science (HSS)*
  - Social Justice Standards and Instruction
  - Project Based Learning Instruction
  - Restorative Justice Practices



# Impact on Efficiency & Effectiveness: (What Might be Gained?)

- Improved internal capacity around district-wide and site-based initiatives
  - Social Justice Standards
  - Restorative Justice Practices
  - ELA/ELD, Math, HSS, and NGSS Expertise
  - Promising Pedagogical Practices
  - Project Based Learning Approaches
  - Collaborative Practices (PLC work)
- Less reliance on contracted services to provide content knowledge and support
- Distributed secondary support with all of the above



# Impact on Efficiency & Effectiveness: (What Might be Lost?)

- Familiarity with a specific site
- Tier II supports at some sites
- Site Admin will be primary person to analyze student achievement data instead of instructional coach



# Alignment with District Values

- **Excellence through Equity Priorities**
  - Creating a culture of shared accountability through a systems approach
  - Teaching of Cross-Cultural Emotional Skills
  - Engaging in constant self-reflection around issues of equity
  - Deep Learning through a Project-based Learning Approach
- **Local Control Accountability Plan (LCAP)**
  - Goal 1: All graduates are socially just and ready for college and careers
  - Goal 2: English Learners will become proficient in English while engaging in a rigorous, culturally and linguistically responsive, standards-aligned core curriculum
  - Goal 3: All students and families engage in safe, well-maintained schools that are culturally responsive and conducive to 21st century learning





SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT

# Small Group Discussion

Educational Services



# Breakout Rooms

- Feedback on the proposal
  - Use the "SBAC Budget Package Evaluation Tool" to guide your group's input and feedback.
- TIP: Identify Roles
  - Facilitator (SBAC member)
  - Note taker (SBAC member)
  - Timekeeper (SBAC member)
  - Moderator (SMMUSD Ex. Cabinet member)



# Submit Survey Monkey

Respond to Survey Monkey:

<https://www.surveymonkey.com/r/6CJV8V>  
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*\*Anything not captured on Survey Monkey, please submit one Evaluation tool per group to [smmusd@coachmanmoore.com](mailto:smmusd@coachmanmoore.com)*



Break



SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT

# Budget Package Presentation

Superintendent's Office



# Current Situation

Position	Salary	Benefit	TOTAL
Superintendent (1.0 FTE)	254,450.04	64,252.14	318,702.18
Public Relations Officer (1.0 FTE)	127,080.72	49,143.10	176,223.82
Director, Malibu Pathway (1.0 FTE)	141,146.64	33,842.85	174,989.49
Communication Specialist (0.25 FTE)	13,584.00	1,170.90	14,754.90
Asst. to the Supt. (confidential) (1.0 FTE)	90,180.00	50,756.45	140,936.45
Admin. Asst., Malibu Pathway (1.0 FTE)	46,280.00	37,575.72	83,855.72
Sr. Office Specialist (confidential) (1.0 FTE)	61,200.00	36,904.52	98,104.52
<b>TOTAL (6.25 FTEs)</b>	<b>733,921.40</b>	<b>273,645.68</b>	<b>1,007,567.08</b>

# Proposed Realignment

Position	Salary	Benefit	TOTAL
Superintendent (1.0 FTE)	254,450.04	64,252.14	318,702.18
Public Relations Officer (1.0 FTE)	127,080.72	49,143.10	176,223.82
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<del>Sr. Office Specialist (confidential) (1.0 FTE)</del>	<del>61,200.00</del>	<del>36,904.52</del>	<del>98,104.52</del>
<b>TOTAL <del>(6.25 FTEs)</del> (4.25 FTEs)</b>	<b><del>733,921.40</del> 626,441.40</b>	<b><del>273,645.68</del> 199,165.44</b>	<b><del>1,007,567.08</del> 825,606.84</b>



# Cost Savings

- Reduction of \$181,960.00
- 2.0 Fewer FTEs





# Rationale for the Change

- Declining Enrollment
- Efficiency with technology
  - Friday Memo on google doc instead of post mail
  - Use of agenda online for board meeting agenda prep
  - Teleconferencing tools
- Resource Management Pooling
- Cost Savings of \$181,958.24



# Impact to Students

- Negligible impact to students



# Impact on Efficiency & Effectiveness of Operations

- Increase in response time from superintendent's office to public inquiry
- Mail sorting impact on superintendent office
- Delay of receiving department signature requests from superintendent's office



# Effects of Realignment

## WHAT MIGHT BE LOST

- Efficiency of superintendent's office

## WHAT MIGHT BE GAINED

- Centralized office functions



# Alignment with District Values

- Fiscal Stewardship



SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT

# Small Group Discussion

Superintendent's Office



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SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT

# Next SBAC Meeting

Monday, June 29, 2020

4-7 p.m.

# Future SBAC Meetings

## 2021-22 Financial Stabilization Plan

### Budget Packages

Realignment Considerations	Topics Covered	SBAC Discussion Date
1. District Office Reorganization (part 1)	<ul style="list-style-type: none"> <li>• Explanation of 2020-21 district office cuts from 5/25 Bd mtng)</li> <li>• 2021/22 proposals from Superintendent's office and Educational Services</li> </ul>	15-Jun
1. District Office Reorganization (part 2)	<ul style="list-style-type: none"> <li>• 2021/22 proposals from HR, Business Services, Student Services</li> </ul>	29-Jun
2. Contracted Services		13-Jul
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5. Consolidation	<ul style="list-style-type: none"> <li>• Merge Muir and SMASH</li> <li>• SAMOHI House System</li> </ul>	21-Sep-20
6. Inter-district Permit Policy		19-Oct-20



# Closing Remarks

- Summary and Next Steps
  - Coachman Moore & Associates will combine summary responses from 4 groups provided in advance of the next meeting
- Meeting Reflections (Plus/Delta)  
**Please use the chat feature to respond to the prompts below:**
  - What worked well during this meeting?
  - What could have worked better?
  - General comments
  - Unanswered questions



SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT

**Thank You!**