

SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT
2007-08 MANAGEMENT SALARY SCHEDULE (07/01/2007)
Daily Rates

<u>Position</u>	<u>Work Days</u>	<u>Salary Range</u>	<u>Salary</u>				
			<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>
Assistant Director: Fiscal Services	222	50	301.19	316.27	332.06	348.64	366.12
Assistant Director: Transportation	222	41	241.17	253.25	265.89	279.17	293.17
Associate Principal, SAMOHI	222	64	425.57	446.87	469.18	492.64	517.32
Asst. Director: Child Development	220	51	308.72	324.18	340.36	357.36	375.27
Asst. Director: Facilities Management	222	53	324.35	340.59	357.59	375.45	394.27
Asst. Director: Information Services	222	50	301.19	316.27	332.06	348.64	366.12
Asst. Principal: Elementary	200	59	376.14	394.98	414.69	435.41	457.23
Asst. Principal: High School	210	63	415.19	435.97	457.74	480.62	504.70
Asst. Principal: Middle School	210	62	405.06	425.34	446.58	468.90	492.39
Behavioral Intervention Specialist	200	59	376.14	394.98	414.69	435.41	457.23
Chief Academic Officer	222	72	518.53	544.47	571.64	600.22	630.31
Coordinator: Certificated HR	222	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Head Start/CDS	220	58	366.97	385.35	404.58	424.79	446.08
Coordinator: Instructional Technology	220	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Bilingual Programs	200	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Literacy	200	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Math	220	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Multicultural Ed/Curr.	200	60	385.54	404.85	425.06	446.30	468.66
Coordinator: P.E. and Athletics	200	60	385.54	404.85	425.06	446.30	468.66
Coordinator: School/Community Partner.	222	58	366.97	385.35	404.58	424.79	446.08
Coordinator: Special and Innovative Proj.	200	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Special Education	220	60	385.54	404.85	425.06	446.30	468.66
Coordinator: State/Federal Projects	220	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Student Services	220	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Teacher Support	200	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Teacher Support (Intervention)	220	60	385.54	404.85	425.06	446.30	468.66
Coordinator: Visual & Performing Arts	220	60	385.54	404.85	425.06	446.30	468.66
Dean, High School	210	59	376.14	394.98	414.69	435.41	457.23
Director: Professional Development/Ldrshp.	222	64	425.57	446.87	469.18	492.64	517.32
Director: Pupil Services	222	66	447.12	469.49	492.93	517.58	543.51
Director: Adult Education	220	64	425.57	446.87	469.18	492.64	517.32
Director: Child Development Services	220	63	415.19	435.97	457.74	480.62	504.70
Director: Classified Personnel	222	64	425.57	446.87	469.18	492.64	517.32
Director: Development/Grant	222	60	385.54	404.85	425.06	446.30	468.66
Director: Educational Services	222	64	425.57	446.87	469.18	492.64	517.32
Director: Facility Improvement Projects	222	65	436.21	458.04	480.91	504.96	530.25
Director: Facility Management	222	60	385.54	404.85	425.06	446.30	468.66
Director: Fiscal/Business	222	64	425.57	446.87	469.18	492.64	517.32
Director: Food Services	222	55	340.77	357.83	375.69	394.46	414.23
Director: Human Resources	222	66	447.12	469.49	492.93	517.58	543.51
Director: Information Services	222	60	385.54	404.85	425.06	446.30	468.66
Director: Purchasing & Warehouse	222	55	340.77	357.83	375.69	394.46	414.23
Director: Special Education	222	66	447.12	469.49	492.93	517.58	543.51
Director: Standards/Assessment	222	64	425.57	446.87	469.18	492.64	517.32
Director: Student Services	222	66	447.12	469.49	492.93	517.58	543.51
Director: Transportation Services	222	51	308.72	324.18	340.36	357.36	375.27
House Principal (AP-High School)	210	63	415.19	435.97	457.74	480.62	504.70
Manager: Facilities & Grounds	222	50	301.19	316.27	332.06	348.64	366.12
Manager: Maintenance and Construction	222	50	301.19	316.27	332.06	348.64	366.12
Manager: Risk/Insurance	222	55	340.77	357.83	375.69	394.46	414.23
Multiple Site Supv.: Child Development	220	45	266.20	279.54	293.49	308.15	323.60
Occupational Therapist (OT)	183	51	308.72	324.18	340.36	357.36	375.27
Personnel Analyst	222	46	272.86	286.53	300.83	315.85	331.69
Plant Manager	222	41	241.17	253.25	265.89	279.17	293.17
Principal: SAMOHI	222	70	493.54	518.23	544.10	571.30	599.94
Principal: Elementary School	215	63	415.19	435.97	457.74	480.62	504.70
Principal: Malibu Middle/High School	222	65	436.21	458.04	480.91	504.96	530.25
Principal: Middle School	220	64	425.57	446.87	469.18	492.64	517.32
Principal: Olympic High School	220	64	425.57	446.87	469.18	492.64	517.32
Program Facilitator, Educational Services	220	59	376.14	394.98	414.69	435.41	457.23
School Psychologist	200	59	376.14	394.98	414.69	435.41	457.23
Senior Director Secondary Education	222	67	458.30	481.23	505.25	530.52	557.10
Social Worker	183	59	376.14	394.98	414.69	435.41	457.23
Supervisor: Certificated Personnel	222	36	213.16	223.82	235.00	246.75	259.11
Supervisor: Computer Services	222	45	266.20	279.54	293.49	308.15	323.60
Supervisor: Custodial	222	31	188.40	197.81	207.71	218.09	229.00
Supervisor: Fiscal (CDS) Program	222	41	241.17	253.25	265.89	279.17	293.17
Supervisor: Fiscal Services	222	41	241.17	253.25	265.89	279.17	293.17
Supervisor: Food Services Operations	222	36	213.16	223.82	235.00	246.75	259.11
Supervisor: Student Services	222	63	415.19	435.97	457.74	480.62	504.70
Teaching Principal	215	62	405.06	425.34	446.58	468.90	492.39

Increments/Stipends

Master's Degree	1730.40
Doctorate	3244.50
Longevity	2731.76

The above salary schedule was built starting with the cell in RANGE 30, COLUMN A. Each subsequent column in RANGE 30 reflects a 5% increase over the prior column. Col. "A" in each subsequent range is built by adding 2.5% from the cell immediately above. Each subsequent column in each range reflects a 5% increase over the prior column.

The first longevity award is paid after a management employee has been on column "E" for a period of three years. Subsequent increments are paid every third year thereafter.

SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT
2007-08 MANAGEMENT SALARY SCHEDULE (07/01/2007)
Annual Rates

<u>Position</u>	<u>Work Days</u>	<u>Salary Range</u>	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>
Assistant Director: Fiscal Services	222	50	\$ 66,864.18	\$ 70,211.94	\$ 73,717.32	\$ 77,398.08	\$ 81,278.64
Assistant Director: Transportation	222	41	\$ 53,539.74	\$ 56,221.50	\$ 59,027.58	\$ 61,975.74	\$ 65,083.74
Associate Principal, SAMOHI	222	64	\$ 94,476.54	\$ 99,205.14	\$ 104,157.96	\$ 109,366.08	\$ 114,845.04
Asst. Director: Child Development	220	51	\$ 67,918.40	\$ 71,319.60	\$ 74,879.20	\$ 78,619.20	\$ 82,559.40
Asst. Director: Facilities Management	222	53	\$ 72,005.70	\$ 75,610.98	\$ 79,384.98	\$ 83,349.90	\$ 87,527.94
Asst. Director: Information Services	222	50	\$ 66,864.18	\$ 70,211.94	\$ 73,717.32	\$ 77,398.08	\$ 81,278.64
Asst. Principal: Elementary	200	59	\$ 75,228.00	\$ 78,996.00	\$ 82,938.00	\$ 87,082.00	\$ 91,446.00
Asst. Principal: High School	210	63	\$ 87,189.90	\$ 91,553.70	\$ 96,125.40	\$ 100,930.20	\$ 105,987.00
Asst. Principal: Middle School	210	62	\$ 85,062.60	\$ 89,321.40	\$ 93,781.80	\$ 98,469.00	\$ 103,401.90
Behavioral Intervention Specialist	200	59	\$ 75,228.00	\$ 78,996.00	\$ 82,938.00	\$ 87,082.00	\$ 91,446.00
Chief Academic Officer	222	72	\$ 115,113.66	\$ 120,872.34	\$ 126,904.08	\$ 133,248.84	\$ 139,928.82
Coordinator: Certificated HR	222	60	\$ 85,589.88	\$ 89,876.70	\$ 94,363.32	\$ 99,078.60	\$ 104,042.52
Coordinator: Head Start/CDS	220	58	\$ 80,733.40	\$ 84,777.00	\$ 89,007.60	\$ 93,453.80	\$ 98,137.60
Coordinator: Instructional Technology	220	60	\$ 84,818.80	\$ 89,067.00	\$ 93,513.20	\$ 98,186.00	\$ 103,105.20
Coordinator: Bilingual Programs	200	60	\$ 77,108.00	\$ 80,970.00	\$ 85,012.00	\$ 89,260.00	\$ 93,732.00
Coordinator: Literacy	200	60	\$ 77,108.00	\$ 80,970.00	\$ 85,012.00	\$ 89,260.00	\$ 93,732.00
Coordinator: Math	220	60	\$ 84,818.80	\$ 89,067.00	\$ 93,513.20	\$ 98,186.00	\$ 103,105.20
Coordinator: Multicultural Ed/Curr.	200	60	\$ 77,108.00	\$ 80,970.00	\$ 85,012.00	\$ 89,260.00	\$ 93,732.00
Coordinator: P.E. and Athletics	200	60	\$ 77,108.00	\$ 80,970.00	\$ 85,012.00	\$ 89,260.00	\$ 93,732.00
Coordinator: School/Community Partner.	222	58	\$ 81,467.34	\$ 85,547.70	\$ 89,816.76	\$ 94,303.38	\$ 99,029.76
Coordinator: Special and Innovative Proj.	200	60	\$ 77,108.00	\$ 80,970.00	\$ 85,012.00	\$ 89,260.00	\$ 93,732.00
Coordinator: Special Education	220	60	\$ 84,818.80	\$ 89,067.00	\$ 93,513.20	\$ 98,186.00	\$ 103,105.20
Coordinator: State/Federal Projects	220	60	\$ 84,818.80	\$ 89,067.00	\$ 93,513.20	\$ 98,186.00	\$ 103,105.20
Coordinator: Student Services	220	60	\$ 84,818.80	\$ 89,067.00	\$ 93,513.20	\$ 98,186.00	\$ 103,105.20
Coordinator: Teacher Support	200	60	\$ 77,108.00	\$ 80,970.00	\$ 85,012.00	\$ 89,260.00	\$ 93,732.00
Coordinator: Teacher Support (Intervention)	220	60	\$ 84,818.80	\$ 89,067.00	\$ 93,513.20	\$ 98,186.00	\$ 103,105.20
Coordinator: Visual & Performing Arts	220	60	\$ 84,818.80	\$ 89,067.00	\$ 93,513.20	\$ 98,186.00	\$ 103,105.20
Dean, High School	210	59	\$ 78,989.40	\$ 82,945.80	\$ 87,084.90	\$ 91,436.10	\$ 96,018.30
Director: Professional Development/Ldrshp.	222	64	\$ 94,476.54	\$ 99,205.14	\$ 104,157.96	\$ 109,366.08	\$ 114,845.04
Director: Pupil Services	222	66	\$ 99,260.64	\$ 104,226.78	\$ 109,430.46	\$ 114,902.76	\$ 120,659.22
Director: Adult Education	220	64	\$ 93,625.40	\$ 98,311.40	\$ 103,219.60	\$ 108,380.80	\$ 113,810.40
Director: Child Development Services	220	63	\$ 91,341.80	\$ 95,913.40	\$ 100,702.80	\$ 105,736.40	\$ 111,034.00
Director: Classified Personnel	222	64	\$ 94,476.54	\$ 99,205.14	\$ 104,157.96	\$ 109,366.08	\$ 114,845.04
Director: Development/Grant	222	60	\$ 85,589.88	\$ 89,876.70	\$ 94,363.32	\$ 99,078.60	\$ 104,042.52
Director: Educational Services	222	64	\$ 94,476.54	\$ 99,205.14	\$ 104,157.96	\$ 109,366.08	\$ 114,845.04
Director: Facility Improvement Projects	222	65	\$ 96,838.62	\$ 101,684.88	\$ 106,762.02	\$ 112,101.12	\$ 117,715.50
Director: Facility Management	222	60	\$ 85,589.88	\$ 89,876.70	\$ 94,363.32	\$ 99,078.60	\$ 104,042.52
Director: Fiscal/Business	222	64	\$ 94,476.54	\$ 99,205.14	\$ 104,157.96	\$ 109,366.08	\$ 114,845.04
Director: Food Services	222	55	\$ 75,650.94	\$ 79,438.26	\$ 83,403.18	\$ 87,570.12	\$ 91,959.06
Director: Human Resources	222	66	\$ 99,260.64	\$ 104,226.78	\$ 109,430.46	\$ 114,902.76	\$ 120,659.22
Director: Information Services	222	60	\$ 85,589.88	\$ 89,876.70	\$ 94,363.32	\$ 99,078.60	\$ 104,042.52
Director: Purchasing & Warehouse	222	55	\$ 75,650.94	\$ 79,438.26	\$ 83,403.18	\$ 87,570.12	\$ 91,959.06
Director: Special Education	222	66	\$ 99,260.64	\$ 104,226.78	\$ 109,430.46	\$ 114,902.76	\$ 120,659.22
Director: Standards/Assessment	222	64	\$ 94,476.54	\$ 99,205.14	\$ 104,157.96	\$ 109,366.08	\$ 114,845.04
Director: Student Services	222	66	\$ 99,260.64	\$ 104,226.78	\$ 109,430.46	\$ 114,902.76	\$ 120,659.22
Director: Transportation Services	222	51	\$ 68,535.84	\$ 71,967.96	\$ 75,559.92	\$ 79,333.92	\$ 83,309.94
House Principal (AP-High School)	210	63	\$ 87,189.90	\$ 91,553.70	\$ 96,125.40	\$ 100,930.20	\$ 105,987.00
Manager: Facilities & Grounds	222	50	\$ 66,864.18	\$ 70,211.94	\$ 73,717.32	\$ 77,398.08	\$ 81,278.64
Manager: Maintenance and Construction	222	50	\$ 66,864.18	\$ 70,211.94	\$ 73,717.32	\$ 77,398.08	\$ 81,278.64
Manager: Risk/Insurance	222	55	\$ 75,650.94	\$ 79,438.26	\$ 83,403.18	\$ 87,570.12	\$ 91,959.06
Multiple Site Supv.: Child Development	220	45	\$ 58,564.00	\$ 61,498.80	\$ 64,567.80	\$ 67,793.00	\$ 71,192.00
Occupational Therapist (OT)	183	51	\$ 56,495.76	\$ 59,324.94	\$ 62,285.88	\$ 65,396.88	\$ 68,674.41
Personnel Analyst	222	46	\$ 60,574.92	\$ 63,609.66	\$ 66,784.26	\$ 70,118.70	\$ 73,635.18
Plant Manager	222	41	\$ 53,539.74	\$ 56,221.50	\$ 59,027.58	\$ 61,975.74	\$ 65,083.74
Principal: SAMOHI	222	70	\$ 109,565.88	\$ 115,047.06	\$ 120,790.20	\$ 126,828.60	\$ 133,186.68
Principal: Elementary School	215	63	\$ 89,265.85	\$ 93,733.55	\$ 98,414.10	\$ 103,333.30	\$ 108,510.50
Principal: Malibu Middle/High School	222	65	\$ 96,838.62	\$ 101,684.88	\$ 106,762.02	\$ 112,101.12	\$ 117,715.50
Principal: Middle School	220	64	\$ 93,625.40	\$ 98,311.40	\$ 103,219.60	\$ 108,380.80	\$ 113,810.40
Principal: Olympic High School	220	64	\$ 93,625.40	\$ 98,311.40	\$ 103,219.60	\$ 108,380.80	\$ 113,810.40
Program Facilitator, Educational Services	220	59	\$ 82,750.80	\$ 86,895.60	\$ 91,231.80	\$ 95,790.20	\$ 100,590.60
School Psychologist	200	59	\$ 75,228.00	\$ 78,996.00	\$ 82,938.00	\$ 87,082.00	\$ 91,446.00
Senior Director Secondary Education	222	67	\$ 101,742.60	\$ 106,833.06	\$ 112,165.50	\$ 117,775.44	\$ 123,676.20
Social Worker	183	59	\$ 68,833.62	\$ 72,281.34	\$ 75,888.27	\$ 79,680.03	\$ 83,673.09
Supervisor: Certificated Personnel	222	36	\$ 47,321.52	\$ 49,688.04	\$ 52,170.00	\$ 54,778.50	\$ 57,522.42
Supervisor: Computer Services	222	45	\$ 59,096.40	\$ 62,057.88	\$ 65,154.78	\$ 68,409.30	\$ 71,839.20
Supervisor: Custodial	222	31	\$ 41,824.80	\$ 43,913.82	\$ 46,111.62	\$ 48,415.98	\$ 50,838.00
Supervisor: Fiscal (CDS) Program	222	41	\$ 53,539.74	\$ 56,221.50	\$ 59,027.58	\$ 61,975.74	\$ 65,083.74
Supervisor: Fiscal Services	222	41	\$ 53,539.74	\$ 56,221.50	\$ 59,027.58	\$ 61,975.74	\$ 65,083.74
Supervisor: Food Services Operations	222	36	\$ 47,321.52	\$ 49,688.04	\$ 52,170.00	\$ 54,778.50	\$ 57,522.42
Supervisor: Student Services	222	63	\$ 92,172.18	\$ 96,785.34	\$ 101,618.28	\$ 106,697.64	\$ 112,043.40
Teaching Principal	215	62	\$ 87,087.90	\$ 91,448.10	\$ 96,014.70	\$ 100,813.50	\$ 105,863.85

<u>Increments/Stipends</u>	
Master's Degree	1730.40
Doctorate	3244.50
Longevity	2731.76

The above salary schedule was built starting with the cell in RANGE 30, COLUMN A. Each subsequent column in RANGE 30 reflects a 5% increase over the prior column. Cells in each subsequent range were built by adding 2.5% to each cell in the range immediately above it.

The first longevity award is paid after a management employee has been on column "E" for a period of three years. Subsequent increments are paid after every third year thereafter.